

Goal

The goal of this exercise is to help you determine if you are naturally wired to be an entrepreneur.

Directions

1. Give each statement a score of 1-10
 - 1 = Completely agree with this statement
 - 5 = Neither agree nor disagree
 - 10 = Completely disagree

Statement	Score
1. I've failed in my life and demonstrated the ability to bounce back.	
2. I'm patient and recognize that there's no such thing as a silver bullet.	
3. I enjoy being around people and building relationships.	
4. I'm not afraid of hard work and putting in a bunch of hours to get the job done.	
5. I don't mind the idea of selling and can stomach rejection.	
6. I am coach-able, self-aware and open to criticism.	
7. When I encounter difficult challenges - I look for solutions not problems.	
8. I'm OK with constant change.	
9. I'm prepared to learn basic finance and accounting.	
10. I'm not afraid to ask others for help and guidance.	

Score

- 90+** Stick with your current job.
- 71-90** Sit down with an entrepreneur and convince them that you have what it takes to start your own business.
- 50-70** Identify the areas where you need work and spend the next 12 months to see if you can improve in each.
- Under 50** It's time to seriously consider the possibility.

